



AGROZEMHOLDING

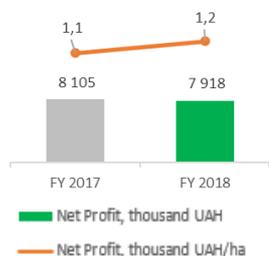
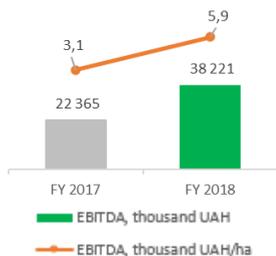


CONSOLIDATED FINANCIAL REPORT FOR 2018 FOR “AGROZEMHOLDING” GROUP OF COMPANIES

CONSOLIDATED P&L FOR 2018 YEAR

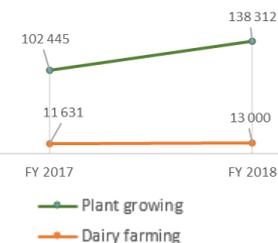
Consolidated Profit and Loss Report for 2017-2018

	FY 2018	FY 2017
Income	154 207 430	115 375 499
Cost of sales	(100 012 821)	(85 526 019)
Gross margin	54 194 610	29 849 480
Gross margin, %	35%	26%
Administrative expenses	(15 974 003)	(7 484 336)
EBITDA	38 220 607	22 365 144
EBITDA, %	25%	19%
Amortization	(11 414 000)	(4 070 639)
Financial expenses	(18 888 482)	(10 189 996)
Net Profit	7 918 125	8 104 509
Net Profit, %	5%	7%

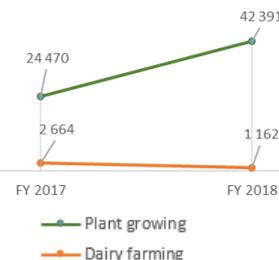


EBITDA growth in 2018 compared to 2017 by UAH 24.3m occurred due to increased revenues from grain sales. Revenue growth was mainly due to improved yields of major crops (mostly corn and sunflower) due to the use of high-yielding seed varieties (Monsanto, Syngenta), changes in the program of mineral fertilizers, the use of more modern agricultural machinery.

Revenue by segments, thousand UAH



Margin by segments, thousand UAH



CONSOLIDATED BALANCE FOR 2018 YEAR

Consolidated Balance for 31.12.2018

Balance, thousand UAH	31.12.2017	31.12.2018
Section 1. Non-current assets	79 506	81 127
Section 2. Current assets	110 032	143 151
АКТИВИ	189 538	224 278
Section 1. Equity	40 048	47 776
Section 2. Long-term liabilities	113 139	101 399
Section 3. Current liabilities	36 350	75 103
ПАСИВИ	189 537	224 278

ROI 105%

ROA 5%

ROE 6%

Indicator	31.12.2017	31.12.2018
Net working capital	90 449	95 629
Coverage ratio	0,74	0,81
Current liquidity ratio	2,13	0,89
Absolute liquidity ratio	0,08	0,14
Debt-equity ratio	3,73	3,69
Net profit for the year	8 105	7 918



YIELD DYNAMICS FOR 2018 YEAR

Corn grain, t/ha



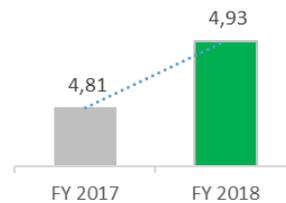
Sunflower, t/ha



Soy, t/ha



Winter wheat, t/ha



Spring barley, t/ha



Kyiv region

Chernihiv region



The increase in yield is due to changes in the process of growing crops: the use of high-yielding seeds of brands Monsanto and Syngenta, the use of a new scheme of plant nutrition through mineral fertilizers, the use of more modern harvesting equipment with higher productivity and less waste.

